

Please email your resume and letter of interest directly to Lulu at this email address if interested in applying:

[\[mailto:Lulu.Huang@tevapharm.com\]](mailto:Lulu.Huang@tevapharm.com)

The position is a contractor position but with a possibility to turn to a permanent one. And we are located at Frazer, PA. I am interested in either a graduate or undergraduate student in Statistics who can start to work immediately. Below is the job description:

Position Summary: This position is responsible to assist Manager of Business Analysis in the area of Sales Planning and Commercial Analytics activities including data management, reporting, field programs, basic analysis, territory alignment and call planning.

Travel Requirements:

<20%

Essential Duties & Responsibilities

Percentage of Time

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| 1. | Collect, cleanse and process product sales, field activity and other promotional data. | 20% |
| 2. | Conduct ad-hoc analyses related to sales performance and promotional efforts in support of sales presentations, sales effectiveness, and launch performance tracking as needed. | 20% |
| 3. | Generate adhoc report as needed by Sales, Marketing or field sales associates | 15% |
| 3. | Support call planning, alignment and IC design efforts | 15% |
| 4. | Coordinate field inputs and requests | 10% |
| 5. | Collaborates across all other central function within Sales Operation to support SFA, ASI and Data Warehouse data load. | 10% |
| 6. | Other projects, Development, and duties as required/assigned | 10% |

Position Requirements

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| <i>Education Required:</i> | Bachelor degree in a business or quantitative sciences field (statistics, operations research, mathematics, econometrics, Management Science or other related area) |
| <i>Education Preferred</i> | MS or MBA preferred. |
| <i>Experience Required:</i> | 0-2 years of Pharmaceutical Analytical or Sales Operation experiences within pharmaceutical industry. |
| <i>Experience Preferred:</i> | 3+ years of Pharmaceutical Analytical or Sales Operation experiences within pharmaceutical industry. |
| <i>Specialized or Technical Knowledge Licenses, Certifications needed:</i> | <ul style="list-style-type: none">- Ability to communicate effectively with internal and external contacts- Ability to exercise discretion in handling sensitive, confidential matters- Excellent problem solver and independent thinker who has the ability to create innovative solutions- Strong analysis/quantitative skills and the ability to translate analysis into actionable tasks- Strong Excel skills and Power Point presentation skills- Great organizational skills and flexibility to perform under multiple deadlines- Proven judgment skills and ability to influence- Client focused, proactive and results oriented with ability to support clients across multiple locations |
| <i>Company/Industry Related Knowledge:</i> | Knowledge of pharmaceutical syndicated data, ie. IMS Health, Symphony Health, Specialty Pharmacies |